

Office of Purchasing and Supply Services
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CONTRACT AMENDMENT NO. 1

March 21, 2022

Lanier Electronics Group
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Upper Marlboro, MD 20774
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Contact Darrell Lanier:

RFP: 019-18 E-Rate Installation of New Network Infrastructure

This Contract Amendment (the "Contract Amendment") is made by the Board of Education of Prince George's County and **Lanier Electronics Group** to the Agreement dated March 9, 2018 (the "Agreement").

1. The purpose of the Contract Amendment is to:
 - A. Incorporate mandatory Covid-19 vaccination verification and weekly Covid-19 testing requirements for contractors, vendors, volunteers, interns, and any other non-PGCPS employee who is doing any work or providing services on-site at a PGCPS office or school. See Attachment A for Covid-19 mandatory requirements.
 - B. Extend the current base year contract from March 8, 2023 to June 30, 2023. The purpose of this extension is to ensure E-Rate coverage is in place during the mandatory E-Rate period of performance which ends June 30, 2023.
 - C. Revise optional renewal periods to coincide with mandatory E-Rate period of performance. Renewals shall now commence on July 1st and end on June 30th for each renewal period.
2. Except as set forth in this Contract Amendment, the Agreement is unaffected and shall continue in full force and effect in accordance with the terms set forth in the original agreement.

3. In Witness Whereof, the undersigned agree to be bound by the terms and conditions set forth in this Contract Amendment to the Contract Award.


ACCEPTED BY:

FOR THE FIRM:

FOR THE BOARD OF EDUCATION:



EDT) Mar 22, 2022



keith.stewart@pgcps.org keith.stewart@pgcps.org (Mar 22, 2022 12:48 EDT) Mar 22, 2022

SIGNATURE DATE

SIGNATURE DATE

Darrell E. Lanier

Keith Stewart

NAME

NAME:

President

Director, Purchasing & Supply Services

TITLE

TITLE

Lanier Electronics Group, Inc.

FOR THE BOARD OF EDUCATION
OF PRINCE GEORGE'S COUNTY
UPPER MARLBORO, MARYLAND 20772

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ATTACHMENT A

**MANDATORY COVID 19: VACCINE AND TESTING REQUIREMENTS
AND ON-SITE PROGRAMMING BY NON-PGCPS EMPLOYEES**

WHEREAS, the Parties desire to incorporate the terms of policy into the aforementioned Contract in order to document expectations of Respondent/Vendor/Contractor/Partner's staff regarding Covid-19 vaccination and testing mandates for PGCPS.

NOW THEREFORE, THIS CONTRACT AMENDMENT WITNESSETH THAT, in consideration of the mutual promises and covenants herein contained and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

A. COVID-19: VACCINE AND TESTING REQUIREMENTS AND ON-SITE PROGRAMMING BY NON-PGCPS EMPLOYEES

Effective September 13, 2021, or at any time during the term of this Contract in which services commence by any intern, volunteer, vendor, contractor or employee of Partner (referred to herein as "Partner's staff"), PGCPS will require proof of vaccination against Covid-19 or weekly proof of a negative Covid-19 test [with results obtained within seventy-two (72) hours] each Monday for unvaccinated Partner's staff who are providing services on-site at a PGCPS facility.

1. Unless otherwise stated and to the extent possible, Partner's services shall be rendered virtually during the term of this Contract or until such time that PGCPS authorizes in-person services by Partner.
2. In the event Partner's services must be provided at a PGCPS site (not virtually):
 - a. Partner's staff shall be required to provide confirmation of vaccination to the designated PGCPS Point of Contact (i.e. principal/designee or responsible department/office representative) who is responsible for ensuring that the scope of services are completed.
 - b. Partner's staff shall be required to submit a list or other documentation of all Partner's staff who are vaccinated prior to the initiation of services. During the term of the Contract, Partner shall be responsible for supplementing this list for any new Partner staff assigned to provide services under this Contract prior to the Partner's staff's start date of services.
 - c. Unvaccinated, staff providing services at a PGCPS site must present proof of a negative Covid-19 test taken within seventy-two (72) hours to the designated PGCPS Point of Contact (i.e. principal/designee or responsible department/office representative) who is responsible for ensuring that the scope of services are completed. Contractor shall be responsible for providing results from pharmacies and labs that are accredited to administer Covid-19 testing. Results obtained from home Covid-19 testing kits will not be accepted and shall not meet the requirements of this Contract.
 - d. Partner shall be required to submit a list or other documentation of all Partner's staff who tested negative by the close of business each Monday. If Monday is a holiday, then the list or other documentation must be submitted on the next day in which schools are open by close of business. This requirement shall continue *each week during the term of this Contract*.
 - e. PGCPS will not be responsible for testing Partner's staff. Failure to provide proof of negative results will bar Partner's staff from providing in-person services at a PGCPS site until such time as the information is presented.

3. Partner shall inform its PGCPS Point of Contact via phone call or email immediately upon being informed that any of its staff are unavailable to provide onsite services for any day(s) in which they are unable to present a negative Covid-19 test.
 4. In the event a non-PGCPS staff tests positive for Covid-19, Partner shall inform the PGCPS Point of Contact immediately but no later than 24 hours after receiving notification of a positive Covid-19 test from the non-PGCPS employee.
- B. The Parties agree that all other terms and conditions of the Agreement shall remain in full force and effect and shall only be amended in writing, signed by both parties.

ITEM	Brand Name Equipment	QTY	PRICE
RACKS:			
Category 6a 48 Port Patch Panel (Hubbell, Leviton, Ortronics, component compliant or equivalent)	Hubbell	1	\$446.00
		200	\$81,200.00
		500	\$87,500.00
Category 6a Booted, Snagless Patch Cables - 1 ft	Hubbell	1	\$1.50
		200	\$250.00
		500	\$500.00
RACEWAY:			
5 Foot Section, Wiremold 4000 - Include all ancillary materials	Wiremold	1	\$45.00
		200	\$8,400.00
		500	\$20,000.00
RACK, WALL MOUNT:			
22 Inch Depth	Chatsworth	1	\$181.00
		200	\$33,800.00
		500	\$75,000.00
RACK, FLOOR MOUNT:			
84 Inch Height, 19 Inch Standard	Chatworth	1	\$125.00
		200	\$20,000.00
		500	\$47,500.00
WIRELESS LOCAL AREA NETWORK INFRASTRUCTURE:			
Wireless Access Point, HPE/Aruba AP315 (or equivalent in features and specifications) - Include AP Policy Enforcement Firewall License Per Year		1	\$401.16
		200	\$71,321.60
		500	\$172,732.00
Wireless Access Point, HPE/Aruba AP335 (or equivalent in features and specifications)		1	\$683.20
		200	\$121,497.60
		500	\$294,252.00
AP Policy Enforcement Firewall License		1	\$30.24
		200	\$5,376.00
		500	13,020.00
AP License		1	\$30.24
		200	\$5,376.00
		500	\$13,020.00
Wireless Access Point Installation (Mounting and Cabling) - Installation per Specification		1	\$325.00
		200	\$63,000.00
		500	\$150,000.00

Wireless Controller, HPE/Aruba 7210 (or equivalent in features and specifications)		1	\$6,852.36
		200	\$1,218,201.60
		500	\$2,950,332.00
Wireless Controller Installation - Installation per Specification		1	\$60.00
		200	\$9,000.00
		500	\$17,500.00
Configuration of Controllers		1	\$120.00
		200	\$20,000.00
		500	\$40,000.00
Maintenance on Wireless Controller - Include 5 years of software updates		1	\$5,777.38
		200	\$1,155,476.00
		500	\$2,888,690.00
SWITCHES:			
HPE/Aruba 2930M 48 Port POE (or equivalent features and specifications)		1	\$2,882.08
		200	\$418,084.80
		500	\$1,026,364.00
Installation LAN Switch - Installation per Specification		1	\$40.00
		200	\$7,500.00
		500	\$16,500.00
Configuration of LAN Switch		1	\$75.00
		200	\$13,000.00
		500	\$27,500.00
Maintenance on LAN Switches - Include 5 years software updates		1	No Charge
		200	No Charge
		500	No Charge
		TOTAL 1	\$18,135.16
		TOTAL 200	\$3,251,483.60
		TOTAL 500	\$7,940,410.00

Hourly Labor Rate to be Charged for all Data Wiring Projects:				\$40.00
Data Wiring Projects	Hourly Labor Rate (as stated above)	Total Labor Hours	Material Cost	Total Cost
A complete 50 Foot CAT6A Run as specified	\$40.00	1.5	\$20.00	\$80.00
A complete 100 Foot CAT6A Run as specified	\$40.00	2	\$40.00	\$120.00
A complete 150 Foot CAT6A Run as specified	\$40.00	2.25	\$60.00	\$150.00
A complete 200 Foot CAT6A Run as specified	\$40.00	2.5	\$80.00	\$180.00
Data Wiring Projects Involving Fiber Cable				
A complete 300 foot 50 micron, Multimode, OM4 fiber optic run as specified	\$40.00	4	\$783.00	\$943.00
Parallel 300ft CAT6A cost	\$40.00	2.75	\$135.00	\$245.00
			TOTAL	\$1,718.00

Percentage Off Discount Pricing	
<p>Note: PGCPS currently uses Aruba/HP network equipment. If bidder is offering an equivalent, features and specifications must be included with manufacture white paper indicating all information.</p>	
Manufacturer	Percentage Off List
Wireless Equipment:	
HPE/Aruba	61%
Network Electronics (Switches/Components):	
HPE/Aruba	61%